

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-05 INR-10 L-03 ACDA-12  
NSAE-00 PA-01 SS-15 SP-02 ICA-11 TRSE-00 DODE-00  
EB-08 OMB-01 /081 W  
-----122276 211155Z /46

R 201733Z JUL 78  
FM USMISSION USNATO  
TO SECSTATE WASHDC 2989  
USDOC WASHDC  
AMEMBASSY ROME  
INFO USAEDE FRANKFURT GER

C O N F I D E N T I A L USNATO 07078

USDOC FOR MEPD

E.O. 11652: GDS  
TAGS: MARR NATO  
SUBJECT: NATO TRADE OPPORTUNITIES - THREE PROJECTS IN  
ITALY

REFS: (A) ROME 13167, 181200Z JUL 78, (B) STATE 182972,  
192144Z JUL 78

1. PROJECTS REFERRED TO IN REF A INCLUDE (1) FIVE  
AIRCRAFT SHELTERS AT AVIANO AIRFIELD, (2) SECURITY  
IMPROVEMENTS OF MUNITIONS STORAGE (LRSP) AT FOUR SITES,  
AND (3) FIRE FACILITIES FOR WEAPONS SECURITY IMPROVEMENTS  
AT AVIANO. WE BELIEVE THAT AT LEAST MARWAIS STEEL WOULD  
BE INTERESTED IN PROJECT (1), AND THAT SEVERAL US FIRMS  
WOULD BE INTERESTED IN THE DETECTION DEVICES INVOLVED IN  
PROJECT (2). PROJECT (3) APPEARS TO BE PRINCIPALLY CIVIL  
ENGINEERING WORKS AT A TOTAL OF \$200,000 AND HENCE OF  
LITTLE INTEREST TO US FIRMS.

2. THE ITALIAN REP TO THE PAYMENTS & PROGRESS (P&P)  
COMMITTEE PRESENTED DOCUMENTS ON THESE THREE PROJECTS AT  
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THE MEETING OF 29 JUNE. ALL DOCUMENTS STATED THAT COPIES  
OF THE NOTIFICATION HAD BEEN FORWARDED TO MEMBER NATIONS'  
EMBASSIES IN ROME. THE COMMITTEE'S REACTION HAD BEEN TO  
NOTE THE ORIGINAL CLOSING DATE FOR SUBMISSION OF STATE-  
MENTS OF INTEREST ON 30 JUNE, OBVIOUSLY UNREALISTIC. THE  
ITALIAN DELEGATE AGREED AT THAT TIME TO EXTEND THE DATE  
TO 20 JULY. US REP (MULLEN), ASSUMING VERACITY OF ITALIAN

STATEMENT CONCERNING DISTRIBUTION TO EMBASSIES, EXPECTED THAT NORMAL CHANNELS WOULD BE FOLLOWED. WE HAVE VERIFIED WITH THE ITALIAN REP (PASSERINI) THAT THE MINISTRY OF FOREIGN AFFAIRS HAD NEGLECTED TO MAKE THE DISTRIBUTION AS PROMISED. IT WOULD APPEAR THEREFORE THAT MFA WOULD BE AMENABLE TO A FURTHER EXTENSION OF TIME LIMIT SUBJECT TO AGREEMENT BY USAEDE, WHO WILL BE THE CONSTRUCTION AGENT FOR THESE PROJECTS. BENNETT

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, INVESTMENT OPPORTUNITIES, REGIONAL DEFENSE ORGANIZATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978USNATO07078  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780300-0238  
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**Line Count:** 70  
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**Litigation History:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 ROME 13167, 78 STATE 182972  
**Retention:** 0  
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**Review Content Flags:**  
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**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
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**SAS ID:** 1933382  
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**Status:** NATIVE  
**Subject:** NATO TRADE OPPORTUNITIES - THREE PROJECTS IN ITALY  
**TAGS:** MARR, NATO  
**To:** STATE COM  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
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